

## Financial Highlights

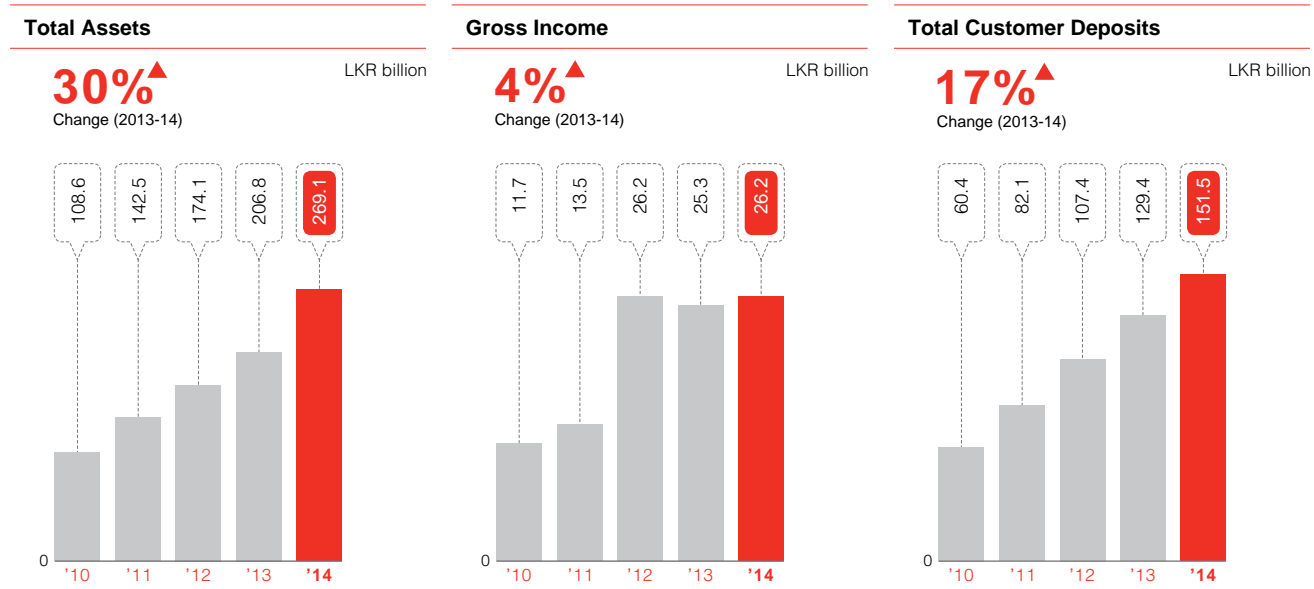
	BANK			GROUP		
	2014 LKR '000	2013 LKR '000	Change %	2014 LKR '000	2013 LKR '000	Change %
<b>Operating results for the year</b>						
Gross income	24,961,945	29,656,420	(16)	26,204,626	25,303,305	4
Operating profit before tax on financial services	5,786,773	9,682,512	(40)	6,526,732	4,724,401	38
Taxation	2,368,709	1,959,276	21	2,378,034	2,061,393	15
Profit after tax	3,418,064	7,723,236	(56)	4,245,972	2,712,228	57
Profit attributable to shareholders	3,418,064	7,723,236	(56)	4,133,932	2,641,925	56
Gross dividends for the year	1,815,963	1,648,489	10	1,815,963	1,648,489	10
Revenue to government	2,241,816	1,764,828	27	2,272,691	1,871,263	21
<b>Assets and liabilities</b>						
Customer deposits	151,823,715	129,830,029	17	151,485,201	129,421,813	17
Loans and receivables	180,500,550	141,650,632	27	180,561,253	141,710,813	27
Total assets	262,729,146	201,258,628	31	269,129,605	206,817,121	30
Total liabilities	240,490,954	181,638,150	32	240,331,186	181,455,467	32
Shareholders' funds	22,238,192	19,620,478	13	27,875,773	24,513,806	14
<b>Profitability (%)</b>						
Net interest margin	3.31	3.74	(12)	3.33	3.68	(10)
Cost to income ratio	45.53	31.16	46	45.59	48.18	(5)
Non-performing loans ratio	2.51	2.48	1	2.51	2.48	1
Return on assets	1.47	4.24	(65)	1.74	1.39	25
Return on equity	16.33	44.69	(63)	15.78	10.7	47
Total leverage (times)	11.81	10.26	15	9.65	8.44	14
<b>Investor information (LKR)</b>						
Net asset value per share	134.70	119.13	13	169.35	148.85	14
Market value per share - as at 31 December	250.00	160.50	56	250.00	160.50	56
Earnings per share - basic	20.72	46.96	(56)	25.14	16.48	53
Earnings per share - diluted	20.70	46.95	(56)	25.11	16.47	52
Price earnings (times)	12.07	3.42	253	9.95	9.74	2
Dividend per share	11.00	10.00	10	-	-	-
Dividend cover (times)	1.88	4.70	(60)	2.29	1.65	39
Dividend yield (%)	4.40	6.23	(29)	4.40	6.23	(29)
<b>Regulatory ratios (%)</b>						
Tier I - (minimum ratio of 5%)	10.09	12.05	(16)	12.92	15.15	(15)
Tier I & II - (minimum ratio of 10%)	14.68	17.87	(18)	17.55	21.04	(17)
Statutory liquid asset ratio						
DBU	23.85	26.22	(9)	-	-	-
FCBU	25.18	26.06	(3)	-	-	-

\* The financial highlights for the year 2013 include a one-off equity income earned by the Bank amounting to LKR 6,031 million.

## Financial Goals and Achievements

Financial indicators - Bank	Goals	Achievements				
		2014*	2013*	2012	2011	2010
Return on assets (%)	Over 1.6%	1.47	1.14	1.94	1.50	1.52
Return on equity (%)	Over 18%	16.33	14.38	21.17	15.01	13.47
Growth in total operating income (%)	Over 20%	19.00	11.55	31.00	15.45	(5.41)
Growth in profit after taxation (%)	Over 25%	64.00	(29.00)	60.00	31.52	(6.30)
Growth in total assets (%)	Over 20%	31.00	23.00	18.00	31.61	8.00
Dividend per share (LKR)	Over 10.00	11.00	10.00	15.00	7.50	8.50
Capital adequacy ratios:						
Tier I (%) - Minimum requirement 5%	Over 8%	10.09	12.05	11.14	9.98	12.72
Tier I & II (%) - Minimum requirement 10%	Over 13%	14.68	17.87	12.38	11.26	14.76

\* The above achievements are presented excluding the one-off equity income of LKR 6,031 million for the year 2013.



## Highlights of the Year from a Stakeholder Perspective

		2014	2013
Investors	Total shareholder return (%)	63	31
	Market capitalization rank at the Colombo Stock Exchange	16	20
Customers	Growth in number of deposits and advances accounts (%)	17	19
	Number of customer touch points		
	- Branches	83	78
	- ATMs	83	74
Employees	Total number of employees	1,744	1,583
	Average hours of training per employee per year	7.7	7.9
	Employee attrition rate (%)	6.6	4.9
Business partners	Number of correspondent relationships	64	62
Government	Taxes paid to the government (LKR million)	2,241	1,765
Community	Donations (LKR million)	12.5	14.4

## Operational Highlights

The sole global awardee at The Banker's Financial Inclusion Award 2014 held in UK, for the Cinnamon to the World project

Successfully raised USD 200 million via syndication loan facilities, to be infused primarily to the SME sector of the country

Opened the Bank's first ever digitized branch at the Kandy City Centre

Euromoney magazine of UK picked NDB Investment Bank Ltd. Sri Lanka & NDB Capital Ltd. Bangladesh as top winners for investment Banking in the respective countries in 2014

The Bank was the awardee for Excellence in Core Banking Technology at the 5th Annual Retail Banker International Asia Trailblazer Awards

Group operations expanded with the launch of The Emerald Sri Lanka Fund, the largest private equity fund dedicated to Sri Lanka